

8. SRH INTERNATIONAL WEEK 2017: Course description

Title of Course:	<i>Supply Management for Improved Business</i>
Language:	English
Course Type:	Seminar
Work Load:	20 hours (including exams on Friday)
Lecturer/Title/ Home University:	Prof. Dr. Panos Yannakopoulos, Piraeus University of Applied Sciences, Greece
Course description/ Contents:	Buyer-Supplier Relationships, How to build Successful cross functional teams, Quality Management, (The 8 principles of QMS) Total cost of Ownership (TCO), New Product Development, Specification and Standardization, Procurement, To make or to buy, Pricing, Cost Analysis
Learning outcome:	Define the Buyer-Supplier Relationships Demonstrated ability to employ terms Use the TCO analytical tool Potential to add value to the design process in order to become a viable and lasting member of the design team Ability to Develop a Standardization Program Supply managers as facilitators, coordinators, contract administrators, and consultants in procurement of equipment Become aware of the strategic dimension of the make-or-buy decision Derive the cost structure and Price evaluation considering TCO Understanding of costs, cost systems, and overhead composition and allocation
Examination:	Class participation 30% Self-assessment 30% Students' case study 30% Presentation (marking on individual basis) 10%
4 questions to be prepared by the students prior to arrival:	Discuss the supply manager's role in managing a services contract. How could the supplier problems be avoided What should the supply manager do Why Supply Management must be a core competency for a PM
Essential reading:	<ol style="list-style-type: none"> 1. http://www.fte.com/downloads/qmp_2012.pdf 2. http://www.adi.pt/docs/innoregio_supp_management.pdf 3. https://www.scribd.com/presentation/96783350/Chap007A 4. https://fr.slideshare.net/asw11111/chap005-a?ref=